IHK Industrie- und Handelskammer Nürnberg für Mittelfranken

CALL FOR PROJECT PITCHES 2027



Submission deadline: 12th February 2027

IPEC 2027 | Wednesday, 10 March 2027 | Online | 09:00–13:00 CET

Pitch Session – From Innovation to Real-World Robotics

As part of IPEC 2027, we invite companies, start-ups, scale-ups, research institutions and collaborative initiatives to submit short pitches showcasing innovative projects, pilot applications, technologies or partnerships in automation, robotics and Physical AI.

The pitch session is designed to connect innovators, industrial users, suppliers and potential project partners across Europe and internationally. Contributions should demonstrate a concrete challenge, an innovative approach and opportunities for application, validation, scaling or collaboration.

Please note: This is not a sales presentation. Pitches should focus on tangible innovation, industrial relevance, use cases and potential cooperation rather than commercial product promotion.

Pitch Session Details

Format: Project / Innovation Pitch (online)

Date: Wednesday, 10 March 2027

Duration: 5 minutes per pitch |**Slides:** Maximum 5, including organization and contact details

Selection: Pitches will be selected based on thematic relevance, innovation, practical impact and diversity of perspectives. The final number of pitches depends on the conference programme.

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Relevant Topics

Proposals should address one or more of the IPEC 2027 conference themes:

- **Next-Generation Automation & Robotics**
- **Physical & Agentic AI, autonomous systems and intelligent machines**
- **Humanoid Robotics & Human-Robot Collaboration**
- **Industrial Applications & New Use Cases, including manufacturing, logistics, construction, infrastructure, healthcare and defence**
- **Safety, Cybersecurity & Trusted Robotics**
- **Components & Robotics Supply Chains**
- **Automotive Transformation & Opportunities for Suppliers**
- **Industrial Scale-up & European Competitiveness**

We particularly welcome practical examples from European and international robotics ecosystems, cross-border collaborations and approaches that help move innovations towards industrial deployment.

Pitch Content – Recommended 5-Slide Structure

Slide 1 – Project Idea & Challenge

Project title and problem to be solved

Proposed solution, target users and real-world application

Slide 2 – Innovation & Technology

Core technologies and approach (e.g. robotics, AI, sensors, software, simulation)

What is innovative or different from existing solutions?

Slide 3 – Use Case, Progress & Impact

Current development stage, pilot results or planned demonstration

Expected industrial, economic or societal value

Slide 4 – Collaboration & Partner Opportunities

Partners, expertise or application environments sought (if applicable)

Specific next steps: pilots, testing, integration, scale-up or joint R&D

Slide 5 – Organization & Contact

Organization / project consortium, country or region

Short profile, contact person, email and website

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Submission & Contact

Please submit your pitch proposal by 12th February 2027. Include a proposed pitch title, a short project summary and your draft slides or a clear five-slide outline. Selection and scheduling will be communicated by the organizing team.

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We look forward to receiving innovative projects and inspiring examples of collaboration for IPEC 2027.

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